



Loss Ratio by Product*

Weslaco ISD.

Accident			
	2018	2019	2020
Revenue	\$148,387	\$179,200	\$70,023
Benefits	\$52,150	\$47,554	\$24,341
Loss Ratio	35%	27%	35%

Critical Illness			
	2018	2019	2020
Revenue	\$157,178	\$189,620	\$75,338
Benefits	\$94,727	\$152,109	\$53,632
Loss Ratio	60%	80%	71%

Cancer			
	2018	2019	2020
Revenue	\$225,698	\$274,441	\$114,527
Benefits	\$122,891	\$185,050	\$93,299
Loss Ratio	54%	67%	81%

Hospital Indemnity			
	2018	2019	2020
Revenue	\$92,702	\$108,733	\$50,704
Benefits	\$48,989	\$38,426	\$25,164
Loss Ratio	53%	35%	50%

Total			
	2018	2019	2020
Revenue	\$623,965	\$751,994	\$310,592
Benefits	\$318,758	\$423,139	\$196,437
Loss Ratio	51%	56%	63%

*Loss Ratio data as of 06/30/2020