

WESLACO INDEPENDENT SCHOOL DISTRICT
Safety Security Repair District-Wide
(Proposal # 19-09-02)
Contract Valid from 9/11/2018 thru 9/10/2019
Has NO Option to Extend

	Absolute Services McAllen, Tx	Safe Guard Fire & Security Mission, Tx	Security International Inc. Edinburg, Tx	Superior Alarms McAllen, Tx
COST SHEET				
Does your company work on: Fire Alarm Systems, Security Systems or Both?	Both	Both	Both	Both
Does your company charge a service call fee?	Yes	No	Yes	Yes
If yes, What is your Service Call Charge?	\$30.00	\$0.00	\$60.50	\$50.00
Do your bill on 1/2 hour or 1 hour increments?	1st Hour of Service, then 1/2 hour increments.	1 Hour increments.	1st Hour then by 1/2 hour increments.	1 Hour minimum, then 1/2 Hour increments after 1st Hour
LABOR RATE-ONE MAN				
Hourly Labor Charge-Regular Hours (8am -5pm)	\$85.00 Plus \$30.00 Trip Charge	\$50.00 /Hour	\$60.50	\$45.00
Hourly Labor Charge-Overtime, including (after 5:00 pm, weekends and holidays)	\$110.00 Plus \$30.00 Trip Charge	\$65.00/Hour	\$90.75	\$70.00
LABOR RATE-EXTRA MAN				
Hourly Labor Charge for Extra Man-Regular Hours (8am-5pm)	\$125.00	\$25.00/Hour	\$60.50	\$25.00
Hourly Labor Charge for Extra Man-Overtime, (after 5:00 pm, weekends and holidays)	\$150.00	\$35.00/Hour	\$90.75	\$25.00
PARTS				
Material/Parts are charged: (select one) A. At Cost? ___Yes ___No B. Marked up by _____% C. Other, please explain: _____	A. At cost? No B. Marked up by 1.25%	B. Marked up by 25%	A. At Cost? No B. Marked up by 50%	C. Other, please explain: 30% off MSRP

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Other Required Information				
1. Is your company a historically underutilized business (HUB)?	Yes	No	No	No
2. Please state the number of years that your company has been in business.	21 Years	5 Years	37 Years	32 Years
3. Please state your company's annual dollar volume in sales.	\$1.5 Million	\$2 Million	\$2.0 Million	\$10,000,000
4. How many licensed fire and security technicians does your company have?	17	27	7	15 Fire: 58 Security
5. How many mobile units does your company have?	13	15	5	30
6. Do you have technicians available 7 days a week, 24 hours a day?	Yes	Yes	Yes	Yes
7. Approximately how many school districts has your company done business with in the last 12 months?	7	12	9	17
8. What response time can your company assure the district for on-site service from the time the initial service call is placed?	3 Hours	Within 24 Hours	48 Hours	Non-Emergency: 24 Hours; Emergency: 4 Hours
9. Is your company certified and trained to work on the fire and security systems listed on pages 17-21? Explain if you answered "No" to #9.	Yes	Yes	Yes	No- Pyrotonics Fire Alarm Panels

Recommended Vendors
