

Weslaco ISD
Student Pictures (Pre-K thru 12th Grade)

Proposal # 19-07-36

CONTRACT TERMS: TWO YEAR CONTRACT EFFECTIVE 9/1/2019 THRU 8/30/2021 (NO OPTION TO EXTEND)

Section A: Individual Student Pictures (Fall and/or Spring)

		Alamo Photo Center Alamo, TX		Alonzo Photograph Weslaco, TX		Lifetouch National School Studios, Inc. San Antonio, Texas		Southern Smiles Photography Edinburg, Texas		Strawbridge Studios Durham, NC		Trevino Digital Photography Pharr, TX	
		Sales Price (including taxes)	School Commission 20%	Sales Price (including taxes)	School Commission 20%	Sales Price (including taxes)	School Commission 20%	Sales Price (including taxes)	School Commission 20%	Sales Price (including taxes)	School Commission 20%	Sales Price (including taxes)	School Commission 20%
Package # 1	1- 8x10	35.00	20%	30.00	\$6.00	22.00	\$4.06	25.00	\$4.62	25.00	\$4.62	30.00	\$5.54
	2- 5x7												
	4- 3x5												
	16- 2x3												
Package # 2	1- 10x13	55.00	20%	38.00	\$7.60	32.00	\$5.91	32.00	\$5.91	32.00	\$5.91	40.00	\$7.39
	2- 8x10												
	2- 5x7												
	4- 3x5												
	16- 2x3												
Package # 3	2- 5x7	20.00	20%	24.00	\$4.80	15.00	\$2.77	17.00	\$3.15	17.00	\$3.15	25.00	\$4.62
	4- 3x5												
	8- 2x3												
Package # 4	1- 8x10	25.00	20%	24.00	\$4.80	16.00	\$2.95	18.00	\$3.33	18.00	\$3.33	25.00	\$4.62
	4- 3x5												
	8- 2x3												
Package # 5	1- 8x10	25.00	20%	24.00	\$4.80	17.00	\$3.14	20.00	\$3.70	19.00	\$3.52	25.00	\$4.62
	2- 5x7												
	8- 2x3												
Package # 6	4- 3x5	15.00	20%	18.00	\$3.60	10.00	\$1.85	12.00	\$2.22	12.00	\$2.22	18.00	\$3.32
	8- 2x3												
Package # 7	2- 5x7	15.00	20%	16.00	\$3.20	14.00	\$2.58	13.00	\$2.41	13.00	\$2.41	18.00	\$3.32
	8- 2x3												
Total Cost - All packages		\$190.00		\$174.00		\$126.00		\$137.00		\$136.00		\$181.00	

		Alamo Photo Center Alamo, TX	Alonzo Photography Weslaco, TX	Lifetouch National School Studios, Inc. San Antonio, Texas	Southern Smiles Photography Edinburg, Texas	Strawbridge Studios Durham, NC	Trevino Digital Photography Pharr, TX
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Section B: Classroom Group Pictures

Option # 1	1- 5x7 Group (No Folder)	\$ 7.00	20%	\$ 10.00	\$ 2.00	\$ 8.00	\$ 1.50	\$ 7.00	\$ 1.29	\$ 8.00	\$ 1.60	\$ 8.00	\$ 1.48
Option # 2	1- 5x7 Group (In a folder with a choice of covers)	\$ 10.00	20%	\$ 13.00	\$ 2.60	\$ -	\$ -	\$ 9.00	\$ 1.80	\$ 9.00	\$ 1.80	\$ 9.00	\$ 1.66
Option # 3	1- 5x7 Group (In a folder w/student names on the bottom and a choice of covers)	\$ 15.00	20%	\$ 15.00	\$ 3.00	\$ -	\$ -	\$ 10.00	\$ 1.85	\$ 10.00	\$ 2.00	\$ 15.00	\$ 2.77

Section C: Compact Disk (CD)

CD-Rom	Cost of CD should not be added to the cost of the pictures.	\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00	
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Section D: I.D. Cards for Students and Faculty

I.D. Cards	Cost per student/faculty member.	\$3.00		\$3.00		\$1.00		\$2.00/Student, Free/Faculty		\$0.00		\$2.50	
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General Information							
1. Does your company provide risers for group pictures? If Yes, how high?	Yes, 2 Feet	No	Yes, 3 Rows High	Yes 3 Steps	Yes, 2 Step- 19 inches	No	
2. Does your company provide various backgrounds for pictures? If yes, how many?	Yes, 3	Yes, 18	Yes, 80	Yes, 3 to 4	Yes	Yes, 2	
3. Does your company use Kodak paper for pictures? If not, what brand of paper?	Yes	Yes	No, Fuji	No, Fuji	No, Fuji	Yes	
4. If the pictures you take are not centered on the photographs, will your company retake all the photos at no expense to the district?	Yes	Yes	Yes	Yes	Yes	Yes	
5. If problems arise, does your company have a local representative in the valley that can contact/visit the school within 48 hours of call?	Yes	Yes	No, Corpus Christi	Yes	Yes	Yes	
6. Do you provide a variety of backgrounds? (for both Fall & Spring)	Yes	Yes	Yes	Yes	Yes	Yes	
7. Do you use and provide props?	Yes	Yes	Yes	Yes	Yes	Yes	
AWARDED CAMPUSES		Beartriz Garza Middle School	Weslaco High School	A.N. Rico Elementary	Mary Hoge Middle School	Weslaco East High School	
		Sam Houston Elementary	CTE Early College High School		Central Middles School		
		Rul Gonzalez Elementary	Cuellar Middle School				
		Margo Elementary	Silva Elementary				
		Airport Elementary	Memorial Elementary				
		Ybarra Elementary	North Bridge Elementary				
		Clecker-Hearld Elementary					