| SCHOOLS THAT WILL NOT PRODUCE A YEARBOOK |  |  |
| :---: | :---: | :---: |
| SOUTH PALM GARDEN HIGH SCHOOL |  |  |
| SAM HOUSTON ELEMENTARY |  |  |
| SILVA ELEMENTARY |  |  |
| RICO ELEMENTARY |  |  |
| AIRPORT ELEMENTARY |  |  |
| CLECKLER-HEALD ELEMENTARY |  |  |
| YBARRA ELEMENTARY |  |  |
| ENTOURAGE YEARBOOKS | SHUTTERFLY LIFETOUCH, LLC | STRAWBRIDGE STUDIOS, INC. |
| GONZALEZ ELEMENTARY | WESLACO HIGH SCHOOL | MARY HOSGE MIDDLES SCHOOL |
| MEMORIAL ELEMENTARY | WESLACO EAST HIGH SCHOOL | CUELLAR MIDDLE SCHOOL |
| NORTH BRIDGE ELEMENTARY |  | CENTRAL MIDDLE SCHOOL |
| MARGO ELEMENTARY (IF DECIDE TO DO A YEARBOOK) |  | BEATRIZ GARZA MIDDLE SCHOOL |


|  | Entourage Yearbooks |  |  |  |  |  |  | Shutterfly Lifetouch, LLC |  |  |  |  |  |  | Strawbridge Studios, Inc. |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Princeton Junction, NJ |  |  |  |  |  |  | San Antonio, Texas |  |  |  |  |  |  | Durham, North Carolina |  |  |  |  |  |  |
|  | HIGH SCHOOLS |  |  |  |  |  |  | HIGH SCHOOLS |  |  |  |  |  |  | HIGH SCHOOLS |  |  |  |  |  |  |
| HARD COVER <br> (BLACK \& WHITE) | 176 Pages | 192 Pages | 208 Pages | 224 Pages | 240 Pages | 256 Pages | 272 Pages | 176 Pages | 192 Pages | 208 Pages | 224 Pages | 240 Pages | 256 Pages | 272 Pages | 176 Pages | 192 Pages | 208 Pages | 224 Pages | 240 Pages | 256 Pages | 272 Pages |
| $50-100$ books | \$42.00 | \$46.00 | \$49.00 | \$53.00 | \$56.00 | \$60.00 | \$63.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$53.00 | \$57.00 | \$61.00 | \$65.00 | \$69.00 | \$73.00 | \$77.00 |
| 101-200 books | \$41.00 | \$45.00 | \$48.00 | \$52.00 | \$55.00 | \$59.00 | \$62.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$53.00 | \$57.00 | \$61.00 | \$65.00 | \$69.00 | \$73.00 | \$77.00 |
| 201-250 books | \$41.00 | \$45.00 | \$48.00 | \$52.00 | \$55.00 | \$59.00 | \$62.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$51.00 | \$55.00 | \$59.00 | \$63.00 | \$67.00 | \$71.00 | \$75.00 |
| 251-300 books | \$41.00 | \$45.00 | \$48.00 | \$52.00 | \$55.00 | \$59.00 | \$62.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$51.00 | \$55.00 | \$59.00 | \$63.00 | \$67.00 | \$71.00 | \$75.00 |
| 301-325 books | \$36.00 | \$40.00 | \$43.00 | \$47.00 | \$50.00 | \$54.00 | \$57.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$49.00 | \$53.00 | \$57.00 | \$61.00 | \$65.00 | \$69.00 | \$73.00 |
| $326-350$ books | \$36.00 | \$40.00 | \$43.00 | \$47.00 | \$50.00 | \$54.00 | \$57.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$49.00 | \$53.00 | \$57.00 | \$61.00 | \$65.00 | \$69.00 | \$73.00 |
| 351-375 books | \$36.00 | \$40.00 | \$43.00 | \$47.00 | \$50.00 | \$54.00 | \$57.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$49.00 | \$53.00 | \$57.00 | \$61.00 | \$65.00 | \$69.00 | \$73.00 |
| 376-400 books | \$36.00 | \$40.00 | \$43.00 | \$47.00 | \$50.00 | \$54.00 | \$57.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$49.00 | \$53.00 | \$57.00 | \$61.00 | \$65.00 | \$69.00 | \$73.00 |
| 401-425 books | \$35.00 | \$39.00 | \$42.00 | \$46.00 | \$49.00 | \$53.00 | \$56.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$49.00 | \$53.00 | \$57.00 | \$61.00 | \$65.00 | \$69.00 | \$73.00 |
| 426-450 books | \$35.00 | \$39.00 | \$42.00 | \$46.00 | \$49.00 | \$53.00 | \$56.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$49.00 | \$53.00 | \$57.00 | \$61.00 | \$65.00 | \$69.00 | \$73.00 |
| 451-475 books | \$35.00 | \$39.00 | \$42.00 | \$46.00 | \$49.00 | \$53.00 | \$56.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$49.00 | \$53.00 | \$57.00 | \$61.00 | \$65.00 | \$69.00 | \$73.00 |
| $\begin{gathered} \text { HARD COVER } \\ \text { (COLOR) } \\ \hline \end{gathered}$ | 176 Pages | 192 Pages | 208 Pages | 224 Pages | 240 Pages | 256 Pages | 272 Pages | 176 Pages | 192 Pages | 208 Pages | 224 Pages | 240 Pages | 256 Pages | 272 Pages | 176 Pages | 192 Pages | 208 Pages | 224 Pages | 240 Pages | 256 Pages | 272 Pages |
| $50-100$ books | \$42.00 | \$46.00 | \$49.00 | \$53.00 | \$56.00 | \$60.00 | \$63.00 | \$93.36 | \$99.39 | \$105.42 | \$111.45 | \$117.49 | \$123.52 | \$129.55 | \$58.00 | \$62.00 | \$66.00 | \$70.00 | \$74.00 | \$78.00 | \$82.00 |
| 101-200 books | \$41.00 | \$45.00 | \$48.00 | \$52.00 | \$55.00 | \$59.00 | \$62.00 | \$72.01 | \$76.27 | \$80.53 | \$84.79 | \$89.06 | \$93.32 | \$97.58 | \$58.00 | \$62.00 | \$66.00 | \$70.00 | \$74.00 | \$78.00 | \$82.00 |
| 201-250 books | \$41.00 | \$45.00 | \$48.00 | \$52.00 | \$55.00 | \$59.00 | \$62.00 | \$59.57 | \$62.81 | \$66.06 | \$69.21 | \$72.54 | \$75.79 | \$79.03 | \$56.00 | \$60.00 | \$64.00 | \$68.00 | \$72.00 | \$76.00 | \$80.00 |
| 251-300 books | \$41.00 | \$45.00 | \$48.00 | \$52.00 | \$55.00 | \$59.00 | \$62.00 | \$56.88 | \$59.87 | \$62.86 | \$65.84 | \$68.83 | \$71.82 | \$74.82 | \$56.00 | \$60.00 | \$64.00 | \$68.00 | \$72.00 | \$76.00 | \$80.00 |
| 301-325 books | \$36.00 | \$40.00 | \$43.00 | \$47.00 | \$50.00 | \$54.00 | \$57.00 | \$56.80 | \$59.81 | \$62.08 | \$65.85 | \$68.87 | \$71.88 | \$74.91 | \$54.00 | \$58.00 | \$62.00 | \$66.00 | \$70.00 | \$74.00 | \$78.00 |
| $326-350$ books | \$36.00 | \$40.00 | \$43.00 | \$47.00 | \$50.00 | \$54.00 | \$57.00 | \$55.06 | \$57.92 | \$60.77 | \$63.63 | \$66.49 | \$69.34 | \$73.61 | \$54.00 | \$58.00 | \$62.00 | \$66.00 | \$70.00 | \$74.00 | \$78.00 |
| 351-375 books | \$36.00 | \$40.00 | \$43.00 | \$47.00 | \$50.00 | \$54.00 | \$57.00 | \$53.36 | \$56.07 | \$58.78 | \$61.50 | \$64.21 | \$66.94 | \$69.56 | \$54.00 | \$58.00 | \$62.00 | \$66.00 | \$70.00 | \$74.00 | \$78.00 |
| $376-400$ books | \$36.00 | \$40.00 | \$43.00 | \$47.00 | \$50.00 | \$54.00 | \$57.00 | \$51.87 | \$54.46 | \$57.06 | \$59.65 | \$62.25 | \$64.85 | \$67.45 | \$54.00 | \$58.00 | \$62.00 | \$66.00 | \$70.00 | \$74.00 | \$78.00 |
| 401-425 books | \$35.00 | \$39.00 | \$42.00 | \$46.00 | \$49.00 | \$53.00 | \$56.00 | \$50.57 | \$52.43 | \$55.55 | \$58.03 | \$60.53 | \$63.02 | \$65.51 | \$54.00 | \$58.00 | \$62.00 | \$66.00 | \$70.00 | \$74.00 | \$78.00 |
| 426-450 books | \$35.00 | \$39.00 | \$42.00 | \$46.00 | \$49.00 | \$53.00 | \$56.00 | \$49.43 | \$51.82 | \$54.22 | \$56.61 | \$59.01 | \$61.41 | \$63.81 | \$54.00 | \$58.00 | \$62.00 | \$66.00 | \$70.00 | \$74.00 | \$78.00 |
| 451-475 books | \$35.00 | \$39.00 | \$42.00 | \$46.00 | \$49.00 | \$53.00 | \$56.00 | \$48.40 | \$50.72 | \$53.03 | \$55.34 | \$57.66 | \$59.97 | \$62.28 | \$54.00 | \$58.00 | \$62.00 | \$66.00 | \$70.00 | \$74.00 | \$78.00 |

## Yearbooks 2023-24 2024-25

TWO YEAR CONTRACT STARTING 9/20/2023 THRU 9/19/2025


## Yearbooks 2023-24 2024-25

Proposal \# 24-09-08
TWO YEAR CONTRACT STARTING 9/20/2023 THRU 9/19/2025

|  | Entourage Yearbooks |  |  |  |  |  |  | Shutterfly Lifetouch, LLC |  |  |  |  |  |  | Strawbridge Studios, Inc. |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Princeton Junction, NJ |  |  |  |  |  |  | San Antonio, Texas |  |  |  |  |  |  | Durham, North Carolina |  |  |  |  |  |  |
|  | MIDDLE SCHOOLS |  |  |  |  |  |  | MIDDLE SCHOOLS |  |  |  |  |  |  | MIDDLE SCHOOLS |  |  |  |  |  |  |
| HARD COVER <br> (BLACK \& WHITE) BOOKS | 48 Pages | 64 Pages | 80 Pages | 96 Pages | 112 Pages | 128 Pages | 144 Pages | 48 Pages | 64 Pages | 80 Pages | 96 Pages | 112 Pages | 128 Pages | 144 Pages | 48 Pages | 64 Pages | 80 Pages | 96 Pages | 112 Pages | 128 Pages | 144 Pages |
| 50-100 | \$19.00 | \$23.00 | \$25.00 | \$27.00 | \$30.00 | \$33.00 | \$36.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$21.00 | \$25.00 | \$29.00 | \$33.00 | \$37.00 | \$41.00 | \$46.00 |
| 101-125 | \$18.00 | \$22.00 | \$24.00 | \$26.00 | \$29.00 | \$32.00 | \$35.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$21.00 | \$25.00 | \$29.00 | \$33.00 | \$37.00 | \$41.00 | \$46.00 |
| 126-150 | \$18.00 | \$22.00 | \$24.00 | \$26.00 | \$29.00 | \$32.00 | \$35.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$21.00 | \$25.00 | \$29.00 | \$33.00 | \$37.00 | \$41.00 | \$46.00 |
| 151-175 | \$18.00 | \$22.00 | \$24.00 | \$26.00 | \$29.00 | \$32.00 | \$35.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$21.00 | \$25.00 | \$29.00 | \$33.00 | \$37.00 | \$41.00 | \$46.00 |
| 176-200 | \$18.00 | \$22.00 | \$24.00 | \$26.00 | \$29.00 | \$32.00 | \$35.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$21.00 | \$25.00 | \$29.00 | \$33.00 | \$37.00 | \$41.00 | \$46.00 |
| 201-250 | \$17.00 | \$21.00 | \$23.00 | \$24.00 | \$26.00 | \$29.00 | \$33.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$19.00 | \$23.00 | \$27.00 | \$31.00 | \$35.00 | \$39.00 | \$44.00 |
| 251-275 | \$17.00 | \$21.00 | \$23.00 | \$24.00 | \$26.00 | \$29.00 | \$33.00 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$19.00 | \$23.00 | \$27.00 | \$31.00 | \$35.00 | \$39.00 | \$44.00 |
| HARD COVER | 48 Pages | 64 Pages | 80 Pages | 96 Pages | 112 Pages | 128 Pages | 144 Pages | 48 Pages | 64 Pages | 80 Pages | 96 Pages | 112 Pages | 128 Pages | 144 Pages | 48 Pages | 64 Pages | 80 Pages | 96 Pages | 112 Pages | 128 Pages | 144 Pages |
| 50-100 | \$19.00 | \$23.00 | \$25.00 | \$27.00 | \$30.00 | \$33.00 | \$36.00 | \$32.91 | \$38.94 | \$44.97 | \$51.00 | \$57.03 | \$63.06 | \$69.09 | \$26.00 | \$30.00 | \$34.00 | \$38.00 | \$42.00 | \$48.00 | \$52.00 |
| 101-125 | \$18.00 | \$22.00 | \$24.00 | \$26.00 | \$29.00 | \$32.00 | \$35.00 | \$30.13 | \$35.46 | \$40.80 | \$46.14 | \$50.47 | \$56.82 | \$62.16 | \$26.00 | \$30.00 | \$34.00 | \$38.00 | \$42.00 | \$48.00 | \$52.00 |
| 126-150 | \$18.00 | \$22.00 | \$24.00 | \$26.00 | \$29.00 | \$32.00 | \$35.00 | \$27.31 | \$31.98 | \$36.63 | \$41.30 | \$45.95 | \$50.62 | \$52.28 | \$26.00 | \$30.00 | \$34.00 | \$38.00 | \$42.00 | \$48.00 | \$52.00 |
| 151-175 | \$18.00 | \$22.00 | \$24.00 | \$26.00 | \$29.00 | \$32.00 | \$35.00 | \$25.69 | \$29.95 | \$34.22 | \$38.48 | \$42.74 | \$47.00 | \$51.26 | \$26.00 | \$30.00 | \$34.00 | \$38.00 | \$42.00 | \$48.00 | \$52.00 |
| 176-200 | \$18.00 | \$22.00 | \$24.00 | \$26.00 | \$29.00 | \$32.00 | \$35.00 | \$23.56 | \$27.32 | \$31.09 | \$34.85 | \$38.61 | \$42.37 | \$46.14 | \$26.00 | \$30.00 | \$34.00 | \$38.00 | \$42.00 | \$48.00 | \$52.00 |
| 201-250 | \$17.00 | \$21.00 | \$23.00 | \$24.00 | \$26.00 | \$29.00 | \$33.00 | \$21.71 | \$26.27 | \$29.82 | \$33.36 | \$36.91 | \$40.47 | \$44.01 | \$24.00 | \$28.00 | \$32.00 | \$36.00 | \$40.00 | \$46.00 | \$50.00 |
| 251-275 | \$17.00 | \$21.00 | \$23.00 | \$24.00 | \$26.00 | \$29.00 | \$33.00 | \$21.00 | \$23.55 | \$27.75 | \$30.96 | \$34.15 | \$37.36 | \$40.56 | \$24.00 | \$28.00 | \$32.00 | \$36.00 | \$40.00 | \$46.00 | \$50.00 |
|  | ADDITIONAL COST: |  |  |  |  |  |  | ADDITIONAL COST: |  |  |  |  |  |  | ADDITIONAL COST: |  |  |  |  |  |  |
| 1. Upgrade from hard cover to soft cover | \$4.00 |  |  |  |  |  |  | \$5.00 |  |  |  |  |  |  | \$10.00 |  |  |  |  |  |  |
| 2. Cost to convert multiple to full color in B/W book | N/A |  |  |  |  |  |  | N/A |  |  |  |  |  |  | -\$5.00 |  |  |  |  |  |  |
| 3. Cost to add $4 \mathrm{~B} / \mathrm{W}$ pages to B/W book | \$1.42 |  |  |  |  |  |  | N/A |  |  |  |  |  |  | \$1.00 |  |  |  |  |  |  |
| 4. Cost of additional 8 color pages in color book | \$2.83 |  |  |  |  |  |  | \$1.25 PER BOOK |  |  |  |  |  |  | \$2.00 |  |  |  |  |  |  |
| 5. Cost to convert 8 color pages to $\mathrm{B} / \mathrm{W}$ in color book | N/A |  |  |  |  |  |  | N/A |  |  |  |  |  |  | \$2.00 |  |  |  |  |  |  |
| 6. Cost to convert 16 color pages to $\mathrm{B} / \mathrm{W}$ in color book | N/A |  |  |  |  |  |  | N/A |  |  |  |  |  |  | \$4.00 |  |  |  |  |  |  |
| COMMENTS: | No Price Differnce between color and black \& white |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

# WESLACO INDEPENDENT SCHOOL DISTRICT 

## earbooks 2023-24 2024-25

Proposal \# 24-09-08
TWO YEAR CONTRACT STARTING 9/20/2023 THRU 9/19/2025

|  | Entourage Yearbooks |  |  |  |  |  |  | Shutterfly Lifetouch, LLC |  |  |  |  |  |  | Strawbridge Studios, Inc. |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Princeton Junction, NJ |  |  |  |  |  |  | San Antonio, Texas |  |  |  |  |  |  | Durham, North Carolina |  |  |  |  |  |  |
|  | ELEMENTARY SCHOOLS |  |  |  |  |  |  | ELEMENTARY SCHOOLS |  |  |  |  |  |  | ELEMENTARY SCHOOLS |  |  |  |  |  |  |
| $\begin{gathered} \text { ALL } \\ \text { COLOR } \\ \text { SOFT COVER } \\ \hline \end{gathered}$ | 32 Pages | 48 Pages | 64 Pages | 80 Pages | 96 Pages | 112 Pages | 128 Pages | 32 Pages | 48 Pages | 64 Pages | 80 Pages | 96 Pages | 112 Pages | 128 Pages | 32 Pages | 48 Pages | 64 Pages | 80 Pages | 96 Pages | 112 Pages | 128 Pages |
| 100 books | \$8.00 | \$12.00 | \$15.00 | \$18.50 | \$21.00 | \$23.50 | \$27.00 | \$19.78 | \$25.13 | \$30.46 | \$35.80 | \$41.14 | \$46.47 | \$51.82 | \$14.00 | \$16.00 | \$20.00 | \$24.00 | \$28.00 | \$32.00 | \$36.00 |
| 125 books | \$8.00 | \$12.00 | \$15.00 | \$18.50 | \$21.00 | \$23.50 | \$27.00 | \$17.64 | \$22.31 | \$26.98 | \$31.63 | \$36.30 | \$40.95 | \$45.62 | \$14.00 | \$16.00 | \$20.00 | \$24.00 | \$28.00 | \$32.00 | \$36.00 |
| 150 books | \$8.00 | \$12.00 | \$15.00 | \$18.50 | \$21.00 | \$23.50 | \$27.00 | \$16.43 | \$20.69 | \$24.95 | \$29.22 | \$33.48 | \$37.74 | \$42.00 | \$14.00 | \$16.00 | \$20.00 | \$24.00 | \$28.00 | \$32.00 | \$36.0 |
| 175 books | \$8.00 | \$12.00 | \$15.00 | \$18.50 | \$21.00 | \$23.50 | \$27.00 | \$14.80 | \$18.56 | \$22.32 | \$26.09 | \$29.85 | \$33.61 | \$37.37 | \$14.00 | \$16.00 | \$20.00 | \$24.00 | \$28.00 | \$32.00 | \$36.00 |
| 200 bookds | \$7.50 | \$11.00 | \$14.50 | \$18.00 | \$20.00 | \$23.00 | \$26.00 | \$14.17 | \$17.71 | \$21.27 | \$24.82 | \$28.36 | \$31.91 | \$35.37 | \$12.00 | \$14.00 | \$18.00 | \$32.00 | \$36.00 | \$40.00 | \$44.0 |
| 250 books | \$7.50 | \$11.00 | \$14.50 | \$18.00 | \$20.00 | \$23.00 | \$26.00 | \$13.14 | \$16.34 | \$19.55 | \$22.75 | \$25.95 | \$31.01 | \$31.82 | \$12.00 | \$14.00 | \$18.00 | \$32.00 | \$36.00 | \$40.00 | \$44.00 |
| 275 books | \$7.50 | \$11.00 | \$14.50 | \$18.00 | \$20.00 | \$23.00 | \$26.00 | \$12.71 | \$15.69 | \$18.68 | \$21.67 | \$24.65 | \$28.25 | \$31.55 | \$12.00 | \$14.00 | \$18.00 | \$32.00 | \$36.00 | \$40.00 | \$44.00 |
| 300 books | \$7.00 | \$10.50 | \$14.00 | \$17.00 | \$19.50 | \$22.00 | \$25.50 | \$12.47 | \$15.48 | \$18.51 | \$21.52 | \$24.48 | \$27.50 | \$30.51 | \$10.00 | \$12.00 | \$16.00 | \$20.00 | \$24.00 | \$28.00 | \$32.00 |
| $\begin{gathered} \text { ALL } \\ \text { COLOR } \\ \text { HARD COVER } \end{gathered}$ | 32 Pages | 48 Pages | 64 Pages | 80 Pages | 96 Pages | 112 Pages | 128 Pages | 32 Pages | 48 Pages | 64 Pages | 80 Pages | 96 Pages | 112 Pages | 128 Pages | 32 Pages | 48 Pages | 64 Pages | 80 Pages | 96 Pages | 112 Pages | 128 Pages |
| 100 books | \$13.50 | \$17.50 | \$21.50 | \$24.00 | \$26.00 | \$29.00 | \$32.00 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$24.00 | \$26.00 | \$30.00 | \$34.00 | \$38.00 | \$42.00 | \$46.00 |
| 125 books | \$13.50 | \$17.50 | \$21.50 | \$24.00 | \$26.00 | \$29.00 | \$32.00 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$24.00 | \$26.00 | \$30.00 | \$34.00 | \$38.00 | \$42.00 | \$46.00 |
| 150 books | \$13.50 | \$17.50 | \$21.50 | \$24.00 | \$26.00 | \$29.00 | \$32.00 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$24.00 | \$26.00 | \$30.00 | \$34.00 | \$38.00 | \$42.00 | \$46.00 |
| 175 books | \$13.50 | \$17.50 | \$21.50 | \$24.00 | \$26.00 | \$29.00 | \$32.00 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$24.00 | \$26.00 | \$30.00 | \$34.00 | \$38.00 | \$42.00 | \$46.00 |
| 200 bookds | \$12.50 | \$16.50 | \$20.50 | \$23.00 | \$24.00 | \$26.00 | \$29.00 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$22.00 | \$24.00 | \$28.00 | \$42.00 | \$46.00 | \$50.00 | \$54.00 |
| 250 books | \$12.50 | \$16.50 | \$20.50 | \$23.00 | \$24.00 | \$26.00 | \$29.00 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$22.00 | \$24.00 | \$28.00 | \$42.00 | \$46.00 | \$50.00 | \$54.00 |
| 275 books | \$12.50 | \$16.50 | \$20.50 | \$23.00 | \$24.00 | \$26.00 | \$29.00 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$22.00 | \$24.00 | \$28.00 | \$42.00 | \$46.00 | \$50.00 | \$54.00 |
| 300 books | \$11.50 | \$15.50 | \$19.50 | \$22.00 | \$23.00 | \$24.00 | \$27.00 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$20.00 | \$22.00 | \$26.00 | \$40.00 | \$44.00 | \$48.00 | \$42.00 |

## Yearbooks 2023-24 2024-25

Proposal \# 24-09-08
TWO YEAR CONTRACT STARTING 9/20/2023 THRU 9/19/202

|  | Entourage Yearbooks | Shutterfly Lifetouch, LLC | Strawbridge Studios, Inc. |
| :---: | :---: | :---: | :---: |
|  | Princeton Junction, NJ | San Antonio, Texas | Durham, North Carolina |
|  | ADDITIONAL COST: | ADDITIONAL COST: | ADDITIONAL COST: |
| Soft Cover: Pre-designed full color litho | N/A | INCLUDED | \$0.00 |
| Paper: 70\# high gloss enamel coated | N/A | INCLUDED | \$0.00 |
| End sheets: Snow white (no design) | N/A | INCLUDED | N/A (Printed inside cover - \$ 35 |
| Binding: Smythe sewn | N/A | \$0.50 | N/A (Stapled - \$0 pur gle - \$5.00) |
| Proofs: Cover and pages | N/A | INCLUDED | \$0.00 |
| Page preparation: Conventional (hand drawn) | N/A | INCLUDED | \$0.00 |
| camera ready | N/A | INCLUDED | \$0.00 |
| pre-designed | N/A | INCLUDED | \$0.00 |
| Paste up: company | N/A | INCLUDED | \$0.00 |
| Correction Prices: Must be negotiated, established \& approved by principal in writing |  |  |  |
| Final Deadline: March 14, 2022 \& March 13, 2023 | 4/10/2024 | N/A | $3 / 15$ for proofing, 4 weeks prior to regular delivery date for final submission |
| Penalty charges, if any: <br> Explain | N/A | N/A | \$0.00 |
| First deadline: | 4/10/2024 | N/A | All one final deadline |
| Color deadline(s): | N/A | N/A | N/A |
|  | ADDITIONAL COST OF ITEMS: | ADDITIONAL COST OF ITEMS: | ADDITIONAL COST OF ITEMS: |
| Upgrade from soft cover to hard cover B/W book | \$4.00 | N/A | \$10.00 |
| Cost to convert multiple to full color in B/W book | N/A | N/A | -\$5.00 |
| $\begin{array}{l}\text { Cost to add } 4 \mathrm{~B} / \mathrm{W} \text { pages to } \mathrm{B} / \mathrm{W} \\ \text { book }\end{array}$ <br> Cof adion | \$0.94 | N/A | \$1.00 |
| Cost of additional 4 color pages in color book | \$0.94 | \$0.45 | \$1.00 |
| Cost of additional 8 color pages in color book | \$1.88 | \$0.75 | \$2.00 |

## Yearbooks 2023-24 2024-25

Proposal \# 24-09-08
TWO YEAR CONTRACT STARTING 9/20/2023 THRU 9/19/2025

|  | Entourage Yearbooks | Shutterfly Lifetouch, LLC | Strawbridge Studios, Inc. |
| :---: | :---: | :---: | :---: |
|  | Princeton Junction, NJ | San Antonio, Texas | Durham, North Carolina |
|  | OTHER SPECIFICATIONS FOR YEARBOOK - ALL SCHOOLS ADDITIONAL OPTIONS PER BOOK | OTHER SPECIFICATIONS FOR YEARBOOK - ALL SCHOOLS ADDITIONAL OPTIONS PER BOOK | OTHER SPECIFICATIONS FOR YEARBOOK - ALL SCHOOLS ADDITIONAL OPTIONS PER BOOK |
|  | Cover Options: | Cover Options: | Cover Options: |
| Smooth Silk Screen w/ 1 ink | \$8.00 PER (MIN) | \$2.00 | N/A |
| Foil application | \$ 4.00 PER BOOK | \$4.00 | \$4.00 |
| Lamination - litho | N/A | INCLUDED | 0 (INCLUDED) |
| Downgrade hard cover to soft cover (pre-design full color litho) | \$4.00 PER BOOK | \$5.00 | -\$10.00 |
| Downgrade hard cover to soft cover (school - design litho w/ 1 ink) | \$4.00 PER BOOK | \$1.00 W/INK | N/A |
| Deadline penalty fee for cover design: | N/A | N/A | \$0.00 |
|  | Endsheets Options: | Endsheets Options: | Endsheets Options: |
| One applied solid color, school choice: | \$0.00 | N/A | \$35.00 |
| Same front/back | \$0.00 | INCLUDED | \$0.00 |
| Different front/back | \$0.00 | INCLUDED | \$0.00 |
| Company designed 4 color: | Company designed 4 color: | Company designed 4 color: | Company designed 4 color: |
| Same front/back | \$0.00 | \$2.00 | \$35.00 |
| Different front/back | \$0.00 | \$2.00 | \$0.00 |
| Die cut charge | \$6.00 PER BOOK + \$1,200 SETUP | \$4.00 | N/A |
| Deadline penalty fee for end sheet design: | N/A | N/A | \$0.00 |
|  | Paper Options: | Paper Options: | Paper Options: |
| 80\# - - gloss enamel | N/A | INCLUDED | included |
| 80 \#- matte | \$2.00 PER EVER 4 PAGES | INCLUDED | included |

## Yearbooks 2023-24 2024-25

TWO YEAR CONTRACT STARTING 9/20/2023 THRU 9/19/2025

|  | Entourage Yearbooks | Shutterfly Lifetouch, LLC | Strawbridge Studios, Inc. |
| :---: | :---: | :---: | :---: |
|  | Princeton Junction, NJ | San Antonio, Texas | Durham, North Carolina |
|  | N/A | Color option: | Color option: |
| 8 - page in 4-color (flat) | N/A | N/A | included |
| 8 page in standard spot color | N/A | \$1.25 | included |
| 16 pages in 4-color | N/A | \$2.50 | included |
| 16 pages in black \& color | N/A | N/A | included |
| Use of spot on 8 pages, 4-color | N/A | N/A | included |
| 2 page 4-color tip-in: | N/A | N/A | \$1.00 |
| 4 page 4-color tip-in: | N/A | N/A | \$2.00 |
| 8 page 4-color tip-in: | N/A | N/A | \$2.50 |
| Deadline penalty fee for color tip-ins: | N/A | N/A | \$0.00 |
| Gatefold tip-in: | \$8.00 PER FOLD | \$8.00 | N/A |
| Deadline penalty fee for gatefold tip-ins: | N/A | \$2.00 | \$0.00 |
| Page number options: |  |  |  |
| Add/delete 4 pages | \$0.80 | \$1.00 | \$1.00 PER 4 PAGES |
| Add 8 pages autograph supplement in black \& white | \$2.16 | N/A | \$2.50 |
| Add 8 pages autograph supplement in color | \$2.16 | \$2.00 | \$2.50 |
| Add 16 pages current event supplement in full color, sewn in all | \$4.32 | \$3.00 | \$50.00 ONE TIME FEE |

