

**Weslaco Independent School District**  
**Student Pictures: Pre-K to 12th Grades**  
**RFP # 24-08-03**

|                                  |          | Southern Smiles Photography<br>Edinburg, Texas |                          | Strawbridge Studios<br>Beeville, Texas |                          | Alonzo Photography<br>Weslaco, Texas |                          |
|----------------------------------|----------|--|--------------------------|--|--------------------------|--------------------------------------|--------------------------|
|                                  |          | Sales Price<br>(including taxes)               | School<br>Commission 20% | Sales Price<br>(including taxes)       | School<br>Commission 20% | Sales Price<br>(including taxes)     | School<br>Commission 20% |
| Package # 1                      | 1- 8x10  | 25.00  | \$5.00                   | 25.00                                  | \$4.62                   | 24.00                                | \$4.43                   |
|                                  | 2- 5x7   |  |                          |  |                          |                                      |                          |
|                                  | 4- 3x5   |  |                          |  |                          |                                      |                          |
|                                  | 16- 2x3  |  |                          |  |                          |                                      |                          |
| Package # 2                      | 1- 10x13 | 35.00  | \$7.00                   | 32.00                                  | \$5.91                   | 30.00                                | \$5.54                   |
|                                  | 2- 8x10  |  |                          |  |                          |                                      |                          |
|                                  | 2- 5x7   |  |                          |  |                          |                                      |                          |
|                                  | 4- 3x5   |  |                          |  |                          |                                      |                          |
|                                  | 16- 2x3  |  |                          |  |                          |                                      |                          |
| Package # 3                      | 2- 5x7   | 20.00  | \$4.00                   | 17.00                                  | \$3.15                   | 17.00                                | \$3.14                   |
|                                  | 4- 3x5   |  |                          |  |                          |                                      |                          |
|                                  | 8- 2x3   |  |                          |  |                          |                                      |                          |
| Package # 4                      | 1- 8x10  | 20.00  | \$4.00                   | 18.00                                  | \$3.33                   | 19.00                                | \$3.51                   |
|                                  | 4- 3x5   |  |                          |  |                          |                                      |                          |
|                                  | 8- 2x3   |  |                          |  |                          |                                      |                          |
| Package # 5                      | 1- 8x10  | 20.00  | \$4.00                   | 19.00                                  | \$3.52                   | 20.00                                | \$3.70                   |
|                                  | 2- 5x7   |  |                          |  |                          |                                      |                          |
|                                  | 8- 2x3   |  |                          |  |                          |                                      |                          |
| Package # 6                      | 4- 3x5   | 15.00  | \$3.00                   | 12.00                                  | \$2.22                   | 12.00                                | \$2.22                   |
|                                  | 8- 2x3   |  |                          |  |                          |                                      |                          |
| Package # 7                      | 2- 5x7   | 15.00  | \$3.00                   | 13.00                                  | \$2.60                   | 13.00                                | \$2.41                   |
|                                  | 8- 2x3   |  |                          |  |                          |                                      |                          |
| <b>Total Cost - All packages</b> |          | <b>\$150.00</b>                                |                          | <b>\$136.00</b>                        |                          | <b>\$135.00</b>                      |                          |

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| <b>Section B: Classroom Group Pictures</b>            |   |  |                          |  |                          |                                      |                          |
| <b>Option # 1</b>                                     | 1- 5x7 Group (No Folder)  | \$ 10.00                                       | \$ 2.00                  | \$ 10.00                               | \$ 2.00                  | \$ 10.00                             | \$ 1.84                  |
| <b>Option # 2</b>                                     | 1- 5x7 Group ( In a folder with a choice of covers)                             | \$ 12.00                                       | \$ 2.40                  | \$ 11.00                               | \$ 2.20                  | \$ 13.00                             | \$ 2.40                  |
| <b>Option # 3</b>                                     | 1- 5x7 Group (In a folder w/student names on the bottom and a choice of covers) | \$ 15.00                                       | \$ 3.00                  | \$ 12.00                               | \$ 2.40                  | \$ 15.00                             | \$ 2.77                  |
| <b>Section C: Compact Disk (CD)</b>                   |   |  |                          |  |                          |                                      |                          |
| <b>CD-Rom</b>   | Cost of CD should not be added to the cost of the pictures.                     | \$0.00   |                          | \$0.00                                 |                          | \$0.00                               |                          |
| <b>Section D: I.D. Cards for Students and Faculty</b> |   |  |                          |  |                          |                                      |                          |
| <b>I.D. Cards</b>                                     | Cost per student/ faculty member.   | \$0.00   |                          | \$0.00                                 |                          | \$3.00                               |                          |

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| <b>General Information</b>  |   |                                 |   |                                 |   |                                 |
| <b>1. Does your company provide risers for group pictures? If Yes, how high?</b>  | Yes / 3 Steps   |                                 | No  |                                 | No  |                                 |
| <b>2. Does your company provide various backgrounds for pictures? If yes, how many?</b>   | Yes / 4   |                                 | Yes/13  |                                 | Yes /35                                     |                                 |
| <b>3. Does your company use Kodak paper for pictures? If not, what brand of paper?</b>  | No / Noritsu  |                                 | 100% Gloss                                    |                                 | Yes   |                                 |
| <b>4. If the pictures you take are not centered on the photographs, will your company retake all the photos at no expense to the district?</b>      | Yes   |                                 | Yes   |                                 | Yes   |                                 |
| <b>5. If problems arise, does your company have a local representative in the valley that can contact/visit the school within 48 hours of call?</b> | Yes   |                                 | Yes   |                                 | Yes   |                                 |
| <b>6. Do you provide a variety of backgrounds? (for both Fall &amp; Spring)</b>   | Yes   |                                 | Yes   |                                 | Yes   |                                 |
| <b>7. Do you use and provide props?</b>   | Yes   |                                 | Yes   |                                 | Yes   |                                 |

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| <b>AWARDED CAMPUS</b> | Rico Elementary  |                                  | Mary Hoge Middle School                        |                                  | Weslaco High School                          |                                  |
|                       | North Bridge Elementary                                |                                  | Cuellar Middle School                          |                                  | Weslaco East High School                     |                                  |
|                       |  |                                  | Central Middle School                          |                                  | Sam Houston Elementary School                |                                  |
|                       |  |                                  | Bea Garza Middle School                        |                                  | Silva Elementary School                      |                                  |
|                       |  |                                  |  |                                  | Gonzalez Elementary School                   |                                  |
|                       |  |                                  |  |                                  | Margo Elementary School                      |                                  |
|                       |  |                                  |  |                                  | Airport Elementary School                    |                                  |
|                       |  |                                  |  |                                  | Memorial Elementary                          |                                  |
|                       |  |                                  |  |                                  | Clecker-Heald Elementary                     |                                  |
|                       |  |                                  |  |                                  | Ybarra Elementary                            |                                  |