

**Weslaco Independent School District**

**RFP# 23-03-32 Athletic Supplies & Equipment**

**CONTRACT VALID FROM 3/28/2023 THUR 3/27/2024 (WITH OPTION TO EXTEND ONE YEAR)**

**Administration is recommending the following purchasing guidelines be approved with this award:**

**Purchase up to \$3000 - one quote will be required from the designated primary vendor(s) per brand.**

**For Purchases exceeding \$3,000 – three quotes will be required, a quote from all of the awarded three vendors per brand (the primary vendor and the two secondary vendors). The overall low-bid vendor, including the cost of freight will be awarded.**

BRAND	VENDORS (listed in discount percentage)		
		Supplies, Equipment & Accessories	Clothing & Apparel
A-3 PERFORMANCE	VENDORS	Disc.%	Disc. %
	Athletic Supply Inc./ Game One	0%	0%
A-4	America Athletic Wear	40%	40%
	America Team Sports	40%	40%
	Athletic Supply Inc./ Game One	35%	35%
	Concourse Team Express	30%	30%
	Dick Pond Athletics, Inc.		30%
	Riddell	1-40%	1-40%
	Tennis Outlet		0-30%
AA1	Athletic Supply Inc./ Game One	0%	0%
ACCUSPLIT	BSN	35%	35%
	School Specialty	35%	
	Athletic Supply Inc./ Game One	20%	20%
	MFAC, LLC.	10%	
	Riddell	1-40%	1-40%
	Medco Sports Medicine & School First Aid	0-25%	

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<b>ACE ATTACK</b>	BSN	3%	3%
	Athletic Supply Inc./ Game One	0%	0%
<b>ADIDAS</b>	America Team Sports	40%	40%
	Athletic Supply Inc./ Game One	40%	40%
	Elliott's Custom Golf	30% Shoes	43% \$6.00 on Emb. Fee
	Concourse Team Sports	30% Footwear	40%
	Dick Pond Athletics, Inc.		30%
	Tennis Outlet		0-30%
<b>ALLESON</b>	America Athletic Wear	40%	40%
	BSN	40%	40%
	Athletic Supply Inc./ Game One	35%	35%
	America Team Sports	35%	35%
	Concourse Team Sports	30%	30%
	Dick Pond Athletics, Inc.		30%
	Riddell	1-40%	1-40%
<b>ALLESON ATHLETICS</b>	America Athletic Wear	40%	40%
	BSN	40%	40%
	Athletic Supply Inc./ Game One	35%	35%
	America Team Sports	35%	35%
	Concourse Team Sports	30%	30%
	Dick Pond Athletics, Inc.		30%
	Riddell	1-40%	1-40%
<b>ALL STAR</b>	Athletic Supply Inc./Game One	35%	35%
	Concourse Team Sports	25%	25%
	BSN	10%	10%
	Riddell	1-40%	1-40%

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<b>ANTIGUA</b>	Elliott's Custom Golf	0%	25% \$6.00 Emb. Fee
	Athletic Supply Inc./ Game One	0%	0%
<b>ARENA</b>			
	Athletic Supply Inc./ Game One	0%	0%
<b>ASICS</b>			
	BSN	41%	41%
	Athletic Supply Inc./Game One	40%	40%
	Dick Pond Athletics, Inc.	15%	30%
	Tennis OutLet		0-30%
<b>ATHLETIC SPECIALTIES</b>			
	School Specialty	35%	
	BSN	25%	25%
	Athletic Supply Inc./Game One	20%	20%
	Alert Services	20%	
	Concourse Team Sports	10%	10%
	Riddell	1-40%	1-40%
<b>BABOLAT</b>			
	Tennis Outlet	0-30%	0-30%
	Athletic Supply Inc./Game One	0%	0%
<b>BADEN</b>			
	Athletic Supply Inc./Game One	20%	20%
	America Team Sports	15%	15%
	BSN	21%	21%

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<b>BADGER</b>	BSN	41%	41%
	Athletic Supply Inc./Game One	40%	40%
	America Athletic Wear	40%	40%
	America Team Sports	35%	35%
	Concourse Team Sports	30%	30%
	Dick Pond Athletics, Inc.		30%
	Riddell	1-40%	1-40%
	Tennis Outlet		0-30%
<b>BISON</b>	BSN	16%	16%
	School Specialty	14-35%	
	Athletic Supply Inc./Game One	10%	10%
	Concourse Team Sports	10%	
	Riddell	1-40%	1-40%
	Pioneer Manufacturing Co.	0%	
<b>BROOKS</b>	America Team Sports	35%	35%
	BSN	35%	35%
	Athletic Supply Inc./Game One	30%	30%
	Dick Pond Athletics, Inc.		30%
	Valleying Running	15%	
<b>BRINE</b>	BSN	15%	15%
	Athletic Supply Inc./Game One	10%	10%
<b>BOWNET</b>	America Team Sports	25%	25%
	BSN	11%	11%
	Concourse Team Sports	10%	
	Athletic Supply Inc./Game One	10%	10%
	Riddell	1-40%	1-40%

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<b>CALLAWAY</b>	Elliott's Custom Golf	30%	42% \$4.00 Ball Imp / \$6.00 EM Fee
	BSN	15%	15%
	Athletic Supply Inc./Game One	10%	10%
<b>CHAMPION</b>	Athletic Supply Inc./ Game One	40%	40%
	BSN	40%	40%
	America Team Sports	38%	25%
	School Specialty	35%	
	Dick Pond Athletics, Inc.		30%
	Concourse Team Sports	25%	25%
	School Health Corp.	11%	
	Pioneer Manufacturing Co.	0%	
<b>CHAMPKEY</b>	BSN	10%	10%
	Athletic Supply Inc./ Game One	0%	0%
<b>CHAMPRO</b>	BSN	41%	41%
	Athletic Supply Inc./Game One	40%	40%
	America Team Sports	40%	40%
	America Athletic Wear	30%	30%
	Concourse Team Sports	20%	20%
	School Health Corp.	11%	
	Riddell	1-40%	1-40%
	Pioneer Manufacturing Co.	0%	
<b>CLICGEAR</b>	Elliott's Custom Golf	10%	
	Athletic Supply Inc./Game One	0%	0%

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<b>CLIFF KEEN</b>	Athletic Supply Inc./Game One	35%	35%
	BSN	35%	35%
	America Team Sports	25%	25%
	Dick Pond Athletics, Inc.	15%	30%
	Riddell	1-40%	1-40%
<b>CONVERSE</b>	Athletic Supply Inc./Game One	0%	0%
<b>CRAMER</b>	Athletic Supply Inc./Game One	35%	35%
	BSN	35%	35%
	Alert Services	20%	
	School Specialty	14-35%	
	School Health Corp.	11%	
	Concourse Team Sports	10%	
	Riddell	1-40%	1-40%
	Medco Sports Medicine & School First Aid	0-25%	0-25%
<b>CSI</b>	Athletic Supply Inc./Game One	10%	10%
	BSN	10%	10%
	MFAC, LLC.	10%	
<b>CUTLERS</b>	America Team Sports	25%	25%
	BSN	15%	15%
	Athletic Supply Inc./Game One	10%	10%
	Riddell	1-40%	1-40%
<b>DIADEM</b>	Athletic Supply Inc./Game One	0%	0%

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<b>DIAMOND</b>	BSN	21%	21%
	Athletic Supply Inc./Game One	20%	20%
	Concourse Team Sports	15%	
	Riddell	1-40%	1-40%
<b>DOLFIN</b>	Athletic Supply Inc./Game One	25%	25%
	BSN	20%	20%
<b>DOUGLAS</b>	BSN	20%	20%
	Athletic Supply Inc./Game One	10%	10%
	Concourse Team Sports	10%	
	Medco Sports Medicine & School First Aid	0-25%	
	Pioneer Manufacturing Co.	0%	
<b>DUC</b>	Athletic Supply Inc./Game One	0%	0%
<b>DUNLOP</b>	BSN	30%	30%
	Athletic Supply Inc./Game one	0%	0%
<b>DUDLEY</b>	School Specialty	35%	
	BSN	21%	21%
	Athletic Supply Inc./Game One	20%	20%
	Concourse Team Sports	10%	

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<b>DYNAMIC</b>	Dick Pond Athletics, Inc.		30%
	BSN	15%	15%
	Athletic Supply Inc./Game One	10%	10%
	Advance Exercise Equipment	10%	
	Elliott's Custom Golf	10%	
<b>EASTON</b>	School Specialty	35%	
	BSN	21%	21%
	Athletic Supply Inc./Game One	20%	20%
	Concourse Team Sports	20%	20%
	School Health Corp.	11%	
<b>EDWARDS</b>	Dick Pond Athletics, Inc.		30%
	Tennis Outlet	0%	30%
	Pioneer Manufacturing Co.	0%	0%
	Athletic Supply Inc./Game One	0%	0%
<b>FILA</b>	Athletic Supply Inc./Game One	0%	0%
<b>FINIS</b>	BSN	25%	25%
	Athletic Supply Inc./Game One	0%	0%
<b>FISHER</b>	BSN	26%	26%
	Athletic Supply Inc./Game One	25%	25%
	Concourse Team Sports	15%	
	Riddell	1-40%	1-40%
	Pioneer Manufacturing Co.	0%	



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<b>FOX</b>	School Specialty	35%	
	BSN	25%	25%
	Athletic Supply Inc./Game One	20%	20%
	Riddell	1-40%	1-40%
<b>GAMMA</b>	BSN	10%	10%
	Athletic Supply Inc./Game One	0%	0%
<b>GARED</b>	BSN	25%	25%
	Athletic Supply Inc./Game One	20%	20%
<b>GARMIN</b>	Valley Running	12%	
	BSN	10%	10%
	Dick Pond Athletics, Inc.	10%	
	Athletic Supply Inc./Game One	0%	0%
<b>GATORADE</b>	School Health Corp.	11%	
	Athletic Supply Inc./Game One	10%	10%
	BSN	5%	5%
	Medco Sports Medicine & School First Aid	0-25%	
<b>GEAR PRO-TEC</b>	BSN	10%	10%
	Athletic Supply Inc./Game One	0%	0%

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<b>GILL</b>	School Specialty	35%	
	Athletic Supply Inc./Game One	30%	30%
	BSN	25%	25%
	School Health Corp.	11%	
	America Team Sports	10%	10%
	Dick Pond Athletics, Inc.	10%	
	MFAC, LLC.	10%	
	Riddell	1-40%	1-40%
	Pioneer Manufacturing Co.	0%	
<b>GILDAN</b>	BSN	36%	36%
	America Team Sports	35%	35%
	Athletic Supply Inc./Game One	35%	35%
	America Athletic Wear	35%	35%
	Concourse Team Sports	15%	15%
	Dick Pond Athletics, Inc.		30%
	Riddell	1-40%	1-40%
	Tennis Outlet		0-30%
<b>GLOVERS</b>	BSN	31%	31%
	Athletic Supply Inc./Game One	30%	30%
	Riddell	1-40%	1-40%
<b>GOLF PRIDE</b>	Elliott's Custom Golf	30%	
	Athletic Supply Inc./Game One	0%	0%
<b>HEAD</b>	BSN	5%	5%
	Athletic Supply Inc./Game One	0%	0%

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<b>HOKA ON ON ONE</b>	Dick Pond Athletics, Inc.	15%	30%
	Valley Running	15%	
	Athletic Supply Inc./Game One	10%	10%
<b>HOLLOWAY</b>	BSN	40%	40%
	Athletic Supply Inc./Game One	35%	35%
	America Athletic Wear	30%	30%
	America Team Sports	30%	30%
	Dick Pond Athletics, Inc.		30%
	Elliott's Custom Golf		30%
	Concourse Team Sports	15%	15%
Riddell	1-40%	1-40%	
<b>IMPACK BALL</b>	BSN	15%	15%
	Athletic Supply Inc./Game One	0%	0%
<b>JAYPRO</b>	Athletic Supply Inc./Game One	30%	30%
	BSN	30%	30%
	Concourse Team Sports	15%	
	School Specialty	14-35%	
	School Health Corp.	11%	
	MFAC, LLC.	10%	
	Riddell	1-40%	1-40%
Pioneer Manufacturing Co.	0%		

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<b>JUGS</b>	Athletic Supply Inc./Game One	15%	15%
	BSN	15%	15%
	Concourse Team Sports	15%	
	America Team Sports	10%	10%
	Riddell	1-40%	1-40%
<b>KBA</b>	BSN	21%	21%
	Athletic Supply Inc./Game One	15%	15%
	America Team Sports	10%	10%
	Concourse Team Sports	10%	
	Riddell	1-40%	1-40%
<b>KENNEDY</b>	Athletic Supply Inc./Game One	10%	10%
	BSN	10%	10%
	Dick Pond Athletics, Inc.	10%	
<b>KIEFER</b>	BSN	5%	5%
	Athletic Supply Inc./Game One	0%	0%
<b>KORNEY BOARD</b>	BSN	20%	20%
	Athletic Supply Inc./Game One	15%	15%
	America Team Sports	10%	10%
	Concourse Team Sports	10%	
	Riddell	1-40%	1-40%

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<b>KWIK GOAL</b>	BSN	36%	36%
	Athletic Supply Inc./Game One	36%	36%
	America Team Sports	25%	25%
	Concourse Team Sports	10%	
	Riddell	1-40%	1-40%
	Pioneer Manufacturing Co.	0%	
<b>MACGREGOR</b>	BSN	15%	15%
	School Health Corp.	11%	
	Riddell	1-40%	1-40%
	Pioneer Manufacturing Co.	0%	0%
	Athletic Supply Inc./Game One	0%	1-40%
<b>MAJESTIC</b>	Athletic Supply Inc./Game One	30%	30%
	BSN	30%	30%
	Concourse Team Sports	30%	30%
<b>MARK1</b>	BSN	10%	10%
	Athletic Supply Inc./Game One	5%	5%
	Riddell	1-40%	1-40%
<b>MARK V</b>	BSN	15%	15%
	Athletic Supply Inc./Game One	5%	5%
	Riddell	1-40%	1-40%
	Medco Sports Medicine & School First Aid	0-25%	
<b>MARKERS</b>	Athletic Supply Inc./Game One	0%	0%

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<b>MARUCCI</b>	Concourse Team Sports	18%	
	BSN	5%	5%
	Athletic Supply Inc./Game One	0%	0%
<b>MCDAVID</b>	BSN	36%	36%
	Athletic Supply In.c /Game One	35%	35%
	America Team Sports	25%	25%
	Concourse Team Sports	25%	
	Alert Services	20%	
	School Health Corp.	11%	
Riddell	1-40%	1-40%	
<b>MILASA</b>	BSN	15%	15%
	Athletic Supply Inc./Game One	10%	10%
<b>MIZUNO</b>	Concourse Team Sports	30%	30%
	BSN	26%	26%
	America Team Sports	25%	25%
	Elliott's Custom Golf	23%	
	Athletic Supply Inc./Game One	20%	20%
	Dick Pond Athletics, Inc.	15%	30%
	Valley Running	15%	20%
	Riddell	1-40%	1-40%
Tennis Outlet		0-30%	

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<b>MOLTEN</b>	BSN	20%	20%
	Athletic Supply Inc./Game One	5%	5%
<b>MUELLER</b>	School Specialty	35%	
	America Team Sports	25%	25%
	BSN	25%	25%
	Concourse Team Sports	25%	
	School Health Corp.	11%	
	Athletic Supply Inc./Game One	5%	5%
	Riddell	1-40%	1-40%
	Medco Sports Medicine & School First Aid	0-25%	0-25%
<b>NEW BALANCE</b>	Athletic Supply Inc./Game One	35%	35%
	BSN	35%	35%
	Concourse Team Sports	30%	30%
	Elliott's Custom Golf	23%	
	Dick Pond Athletics, Inc.	15%	30%
	Vallet Running	15%	20%
	Tennis Outlet		0-30%
<b>NEW ERA</b>	Athletic Supply Inc./Game One	30%	30%
	BSN	30%	30%

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<b>NIKE</b>	BSN	41%	41%
	Athletic Supply Inc./Game One	40%	40%
	Dick Pond Athletics, Inc.	15%	30%
	Elliott's Custom Golf	30% Shoes	42% \$6.00 EMB. Fee
	Tennis Outlet	0-30%	0-30%
<b>OAKLEY</b>	BSN	10%	10%
	Athletic Supply Inc./Game One	5%	5%
	Riddell	1-23%	1-23%
	Tennis Outlet		0-30%
<b>ON COURT OFF COURT</b>	BSN	15%	15%
	Tennis Outlet	0-30%	0-30%
	Athletic Supply Inc./Game One	0%	0%
<b>PENN</b>	BSN	35%	35%
	School Specialty	35%	
	Athletic Supply Inc./Game One	10%	10%
	Tennis Outlet	0-30%	
<b>PORTAPIT</b>	BSN	5%	5%
	Riddell	1-40%	1-40%
	Athletic Supply Inc./Game One	0%	0%
<b>POWER SYSTEMS</b>	School Health Corp.	11%	
	Athletic Supply Inc./Game One	10%	10%
	Advance Exercise Equipment	10%	10%
	BSN	10%	10%
	Medco Sports Medicine & School First Aid	0-25%	



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<b>PRO-DOWN</b>	BSN	15%	15%
	Riddell	1-40%	1-40%
	Athletic Supply Inc./Game One	0%	0%
	Pioneer Manufacturing Co.	0%	
<b>PRINCE</b>	Athletic Supply Inc./Game One	0%	0%
<b>PUMA</b>	BSN	20%	20%
	Athletic Supply Inc./Game One	5%	5%
<b>RAWLINGS</b>	Athletic Supply Inc./Game One	35%	35%
	BSN	30%	30%
	America Team Sports	25%	25%
	Concourse Team Sports	25%	25%
	School Health Corp.	11%	
	Pioneer Manufacturing Co.	0%	
<b>REEBOK</b>	Athletic Supply Inc./Game One	5%	5%
<b>RICHARDSON</b>	America Team Sports	40%	40%
	Athletic Supply Inc./Game One	40%	40%
	BSN	40%	40%
	Concourse Team Sports		25%
<b>RIDDELL</b>	Riddell	1-40%	1-40%
	Tennis Outlet	0-30%	
	Athletic Supply Inc./Game One	0%	0%

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<b>RISE AQUATICS</b>	Athletic Supply Inc./Game One	0%	0%
<b>ROL-DRI</b>	BSN	20%	20%
	Athletic Supply Inc./Game One	5%	5%
	Tennis Outlet	0-30%	
<b>ROBIC</b>	School Specialty	35%	
	BSN	30%	30%
	America Team Sports	26%	26%
	Athletic Supply Inc./Game One	10%	10%
<b>RUSSELL ATHLETICS</b>	America Team Sports	40%	40%
	BSN	40%	40%
	Athletic Supply Inc./Game One	40%	40%
	America Athletic Wear	30%	30%
	Concourse Team Sports	15%	15%
	Dick Pond Athletics, Inc.	10%	30%
	Riddell	1-40%	1-40%
<b>SCHUTT</b>	Athletic Supply Inc./Game One	40%	40%
	BSN	30%	30%
	Concourse Team Sports	30%	
	Alert Services	20%	
	Pioneer Manufacturing Co.	0%	

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<b>SELECT</b>	BSN	30%	30%
	America Team Sports	25%	25%
	Athletic Supply Inc./Game One	25%	25%
<b>SKLZ</b>	BSN	26%	26%
	Athletic Supply Inc./Game One	20%	20%
	America Team Sports	10%	10%
	Elliott's Custom Golf	10%	
<b>SLIP-NOT</b>	BSN	21%	21%
	Athletic Supply Inc./Game One	20%	20%
	Riddell	1-40%	1-40%
	Medco Sports Medicine & School First Aid	0-25%	
<b>SOLINCO</b>	Tennis Outlet	0-30%	
	Athletic Supply Inc./Game One	0%	0%
<b>SOLINCO</b>	Tennis Outlet	0-30%	
	Athletic Supply Inc./Game One	0%	0%
<b>SONY</b>	BSN	15%	15%
	School Specialty	14%	
	Athletic Supply Inc./Game One	0%	0%

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<b>SPALDING</b>	Athletic Supply Inc./Game One	25%	25%
	BSN	20%	20%
	School Specialty	14-35%	
	School Health Corp.	11%	
	Concourse Team Sports	10%	
	Pioneer Manufacturing Co.	0%	
<b>SPEEDO</b>	BSN	31%	31%
	Athletic Supply Inc./Game One	30%	30%
	America Team Sports	25%	25%
<b>SPORTBELLA</b>	Athletic Supply Inc./Game One	5%	5%
	BSN	5%	5%
<b>SPORTS DECAL</b>	BSN	20%	20%
	Athletic Supply Inc./Game One	10%	10%
<b>SPORT WRITE</b>	BSN	15%	15%
	Athletic Supply Inc./Game One	0%	0%
<b>TACHIKARA</b>	BSN	35%	35%
	School Specialty	35%	
	America Team Sports	30%	30%
	Athletic Supply Inc./Game One	30%	30%
	School Health Corp.	11%	
	Concourse Team Sports	10%	
	Riddell	1-40%	1-40%

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<b>TANDEM</b>	BSN	35%	35%
	School Specialty	35%	
	Athletic Supply Inc./Game One	30%	30%
	America Team Sports	25%	25%
	Concourse Team Sports	10%	
<b>TAYLOR MADE</b>	Elliott's Custom Golf	24% \$4.00 Ball Print 10% Bags	
	Athletic Supply Inc./Game One	20%	20%
	BSN	10%	10%
<b>TITAN</b>	Advance Exercise Equipment	10%	
	Athletic Supply Inc./Game One	0%	0%
<b>TITLEIST</b>	Athletic Supply Inc./Game One	20%	20%
	BSN	15%	15%
	Elliott's Custom Golf	15% \$4.00 ball Print 5% Bags	
<b>TOURNA</b>	Athletic Supply Inc./Game One	10%	10%
	BSN	10%	10%
	Tennis Outlet	0-30%	
<b>TYR</b>	BSN	31%	31%
	America Team Sports	30%	30%
	Athletic Supply Inc./Game One	5%	5%

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<b>ULTRAK</b>	BSN	15%	15%
	School Specialty	14-35%	
	Athletic Supply Inc./Game One	10%	10%
	Dick Pond Athletics, Inc.	10%	
	MFAC, LLC.	10%	
	Riddell	1-40%	1-40%
<b>UNDER ARMOR</b>	Athletic Supply Inc./Game One	45%	45%
	BSN	40%	45%
	Concourse Team Sports	30% Footwear	40%
	Alert Services	20%	
	Dick Pond Athletics, Inc.	10%	30%
	Tennis OutLet	0-30%	0-30%
<b>VOIT</b>	BSN	35%	35%
	School Specialty	35%	
	School Health Corp.	11%	
	Riddell	1-40%	1-40%
	Athletic Supply Inc./Game One	0%	0%
<b>VOLKI</b>	BSN	5%	5%
	Athletic Supply Inc./Game One	0%	0%
<b>WILSON</b>	Elliott's Custom Golf	35% \$4.00 Ball Print	
	Athletic Supply Inc./Game One	20%	20%
	BSN	15%	15%
	School Specialty	14-35%	
	School Health Corp.	11%	
	Concourse Team Sports	10%	25%
	Riddell	1-40%	1-40%
	Tennis Outlet	0-30%	0-30%

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<b>YTEX</b>	Tennis Outlet	0-30%	
	Athletic Supply Inc./Game One	0%	0%
<b>YONEX</b>	BSN	10%	10%
	Tennis Outlet	0-30%	
	Athletic Supply Inc./Game One	0%	0%

**Top 3 vendors per Category within each Brand**