

WESLACO INDEPENDENT SCHOOL DISTRICT

Yearbooks 2021-2022 2022- 2023

Proposal # 22-10-04

CONTRACT TERM: OCTOBER 20, 2021 THROUGH SEPTEMBER 2023

NO OPTION TO EXTEND

	Balfour Portland, Texas							Shutterfly Lifetouch, LLC San Antonio, Texas							Strawbridge Studios, Inc. Durham, North Carolina						
	HIGH SCHOOLS							HIGH SCHOOLS							HIGH SCHOOLS						
HARD COVER (BLACK & WHITE)	176 Pages	192 Pages	208 Pages	224 Pages	240 Pages	256 Pages	272 Pages	176 Pages	192 Pages	208 Pages	224 Pages	240 Pages	256 Pages	272 Pages	176 Pages	192 Pages	208 Pages	224 Pages	240 Pages	256 Pages	272 Pages
50-100 books	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
101-200 books	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
201-250 books	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
251-300 books	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
301-325 books	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
326-350 books	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
351-375 books	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
376-400 books	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
401-425 books	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
426-450 books	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
451-475 books	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HARD COVER (COLOR)	176 Pages	192 Pages	208 Pages	224 Pages	240 Pages	256 Pages	272 Pages	176 Pages	192 Pages	208 Pages	224 Pages	240 Pages	256 Pages	272 Pages	176 Pages	192 Pages	208 Pages	224 Pages	240 Pages	256 Pages	272 Pages
50-100 books	\$83.00	\$89.00	\$95.00	\$101.00	\$107.00	\$113.00	\$119.00	\$82.06	\$83.28	\$92.50	\$97.72	\$102.95	\$108.17	\$113.39	n/a	n/a	n/a	n/a	n/a	n/a	n/a
101-200 books	\$77.00	\$83.00	\$89.00	\$95.00	\$101.00	\$107.00	\$113.00	\$58.26	\$61.52	\$63.15	\$68.04	\$78.33	\$71.29	\$78.81	n/a	n/a	n/a	n/a	n/a	n/a	n/a
201-250 books	\$71.00	\$77.00	\$83.00	\$89.00	\$95.00	\$101.00	\$107.00	\$52.80	\$55.61	\$57.01	\$61.93	\$64.03	\$66.84	\$69.65	n/a	n/a	n/a	n/a	n/a	n/a	n/a
251-300 books	\$65.00	\$71.00	\$77.00	\$83.00	\$89.00	\$95.00	\$101.00	\$50.47	\$53.06	\$56.62	\$58.23	\$60.87	\$66.33	\$66.00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
301-325 books	\$62.00	\$68.00	\$74.00	\$77.00	\$83.00	\$89.00	\$95.00	\$50.40	\$53.01	\$54.32	\$58.24	\$60.85	\$63.46	\$66.08	n/a	n/a	n/a	n/a	n/a	n/a	n/a
326-350 books	\$59.00	\$65.00	\$71.00	\$74.00	\$77.00	\$83.00	\$89.00	\$48.90	\$51.37	\$52.61	\$56.32	\$58.79	\$61.26	\$63.73	n/a	n/a	n/a	n/a	n/a	n/a	n/a
351-375 books	\$56.00	\$62.00	\$68.00	\$71.00	\$74.00	\$77.00	\$83.00	\$47.42	\$49.77	\$50.94	\$54.47	\$56.82	\$59.18	\$61.53	n/a	n/a	n/a	n/a	n/a	n/a	n/a
376-400 books	\$53.00	\$59.00	\$65.00	\$68.00	\$71.00	\$74.00	\$77.00	\$46.13	\$48.38	\$49.50	\$52.87	\$55.12	\$57.37	\$59.62	n/a	n/a	n/a	n/a	n/a	n/a	n/a
401-425 books	\$50.00	\$56.00	\$62.00	\$65.00	\$68.00	\$71.00	\$74.00	\$45.01	\$47.16	\$48.24	\$51.47	\$53.63	\$55.79	\$57.94	n/a	n/a	n/a	n/a	n/a	n/a	n/a
426-450 books	\$47.00	\$53.00	\$59.00	\$62.00	\$65.00	\$68.00	\$71.00	\$44.02	\$46.09	\$48.13	\$50.24	\$52.32	\$54.39	\$56.47	n/a	n/a	n/a	n/a	n/a	n/a	n/a
451-475 books	\$44.00	\$50.00	\$56.00	\$59.00	\$62.00	\$65.00	\$68.00	\$43.13	\$45.14	\$46.14	\$49.14	\$51.15	\$53.15	\$55.15	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Other special services to be provided (if any).	Training/Professional Development scholarship for 1 Adviser/Sponsor Workshops for staff to include 1 Adviser and 1 Editor scholarship																				

WESLACO INDEPENDENT SCHOOL DISTRICT

Yearbooks 2021-2022 2022- 2023

Proposal # 22-10-04

CONTRACT TERM: OCTOBER 20, 2021 THROUGH SEPTEMBER 2023

NO OPTION TO EXTEND

	Balfour Portland, Texas	Shutterfly Lifetouch, LLC San Antonio, Texas	Strawbridge Studios, Inc. Durham, North Carolina
	ADDITIONAL COST:	ADDITIONAL COST:	ADDITIONAL COST:
1. Color: Cost per flat (8-page increments)	Variable	\$1.00 per book	\$0.00
2. Lithocote 4 color or leather type purple grain - embossed cover	included in base spec.	\$3.00 per book	\$0.00
3. Turnaround time:	4-6 weeks from receipt of materials	4-6 weeks from final deadline	n/a
4. Penalty, if any, for not meeting November 10th deadline:	\$0.00	no charge	\$0.00
Maximum Penalty:	\$0.00	no charge	\$0.00
5. Penalty fee per deadline for not meeting other deadlines	\$0.00	no charge	\$0.00
6. Cost for original artwork	\$0.00	no charge	\$0.00
7. Use of spot on black and white flat by due date:			
October 16, 2021	n/a	n/a	n/a
November 13, 2021	n/a	n/a	n/a
December 4, 2021	n/a	n/a	n/a
8. 8-page supplement (80#paper) - black and white	n/a	\$2.00	\$0.00
4- color	Variable depending on copy count	\$2.00	\$0.00
Turnaround time:	5 working days from receipt of materials	4 weeks	n/a

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	Balfour Portland, Texas							Shutterfly Lifetouch, LLC San Antonio, Texas							Strawbridge Studios, Inc. Durham, North Carolina						
	MIDDLE SCHOOLS							MIDDLE SCHOOLS							MIDDLE SCHOOLS						
HARD COVER (BLACK & WHITE) BOOKS	48 Pages	64 Pages	80 Pages	96 Pages	112 Pages	128 Pages	144 Pages	48 Pages	64 Pages	80 Pages	96 Pages	112 Pages	128 Pages	144 Pages	48 Pages	64 Pages	80 Pages	96 Pages	112 Pages	128 Pages	144 Pages
50-100	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$21.63	\$25.00	\$28.46	\$31.91	\$35.36	\$38.82	\$42.27
101-125	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$20.66	\$24.02	\$27.47	\$30.92	\$34.37	\$37.83	\$41.28
126-150	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$19.92	\$23.29	\$26.75	\$30.20	\$33.65	\$37.11	\$40.56
151-175	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$19.29	\$22.66	\$26.11	\$29.56	\$33.01	\$36.47	\$39.92
176-200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$18.86	\$22.23	\$25.68	\$29.14	\$32.59	\$36.04	\$39.49
201-250	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$17.04	\$20.22	\$23.34	\$26.47	\$29.92	\$33.37	\$36.82
251-275	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$16.30	\$19.41	\$22.38	\$25.35	\$31.81	\$32.26	\$35.71
HARD COVER (COLOR) BOOKS	48 Pages	64 Pages	80 Pages	96 Pages	112 Pages	128 Pages	144 Pages	48 Pages	64 Pages	80 Pages	96 Pages	112 Pages	128 Pages	144 Pages	48 Pages	64 Pages	80 Pages	96 Pages	112 Pages	128 Pages	144 Pages
50-100	\$28.00	\$31.00	\$34.00	\$37.00	\$55.00	\$61.00	\$67.00	\$29.30	\$34.52	\$39.74	\$44.96	\$50.18	\$55.40	\$60.62	\$24.63	\$28.00	\$31.46	\$34.91	\$38.36	\$41.82	\$45.27
101-125	\$27.00	\$30.00	\$33.00	\$36.00	\$52.00	\$58.00	\$64.00	\$26.89	\$31.51	\$36.13	\$40.75	\$45.37	\$50.00	\$54.62	\$23.66	\$27.02	\$30.47	\$33.92	\$37.37	\$40.83	\$44.28
126-150	\$26.00	\$29.00	\$32.00	\$35.00	\$49.00	\$55.00	\$61.00	\$24.45	\$28.49	\$32.52	\$36.56	\$40.59	\$44.63	\$48.67	\$22.92	\$26.29	\$29.75	\$33.20	\$36.65	\$40.11	\$43.56
151-175	\$25.00	\$28.00	\$31.00	\$3.00	\$46.00	\$52.00	\$58.00	\$23.05	\$26.74	\$30.43	\$34.12	\$37.81	\$41.50	\$45.19	\$22.29	\$25.66	\$29.11	\$32.56	\$36.01	\$39.47	\$42.92
176-200	\$24.00	\$27.00	\$30.00	\$33.00	\$43.00	\$49.00	\$55.00	\$21.20	\$24.46	\$27.72	\$30.98	\$34.23	\$37.49	\$40.74	\$21.86	\$25.23	\$28.68	\$32.14	\$35.59	\$39.04	\$42.49
201-250	\$22.00	\$25.00	\$28.00	\$31.00	\$37.00	\$43.00	\$49.00	\$20.47	\$23.55	\$26.62	\$29.69	\$32.76	\$35.84	\$38.91	\$20.04	\$23.22	\$26.34	\$29.47	\$32.92	\$36.37	\$39.82
251-275	\$21.00	\$24.00	\$27.00	\$30.00	\$34.00	\$40.00	\$46.00	\$19.28	\$22.06	\$24.83	\$27.60	\$30.37	\$33.38	\$35.92	\$19.30	\$22.41	\$25.38	\$28.35	\$31.81	\$35.26	\$38.71
	ADDITIONAL COST:							ADDITIONAL COST:							ADDITIONAL COST:						
1. Upgrade from hard cover to soft cover	Variable depending on copy count							n/a							\$5.00						
2. Cost to convert multiple to full color in B/W book	n/a all yearbooks are printed in color							n/a							no charge						
3. Cost to add 4 B/W pages to B/W book	n/a							n/a							\$1.00						
4. Cost of additional 8 color pages in color book	Variable depending on copy count							\$2.00							\$2.00						
5. Cost to convert 8 color pages to B/W in color book	n/a							\$2.00							n/c						
6. Cost to convert 16 color pages to B/W in color book	n/a							\$4.00							n/c						
COMMENTS:	All yearbooks are printed on 4 color presses with no change to price for Black & White submission							n/a							n/a						

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NO OPTION TO EXTEND

	Balfour Portland, Texas							Shutterfly Lifetouch, LLC San Antonio, Texas							Strawbridge Studios, Inc. Durham, North Carolina						
	ELEMENTARY SCHOOLS							ELEMENTARY SCHOOLS							ELEMENTARY SCHOOLS						
ALL COLOR SOFT COVER	32 Pages	48 Pages	64 Pages	80 Pages	96 Pages	112 Pages	128 Pages	32 Pages	48 Pages	64 Pages	80 Pages	96 Pages	112 Pages	128 Pages	32 Pages	48 Pages	64 Pages	80 Pages	96 Pages	112 Pages	128 Pages
100 books	\$16.50	\$19.50	\$22.50	\$25.50	\$28.50	n/a	n/a	\$16.26	\$20.89	\$25.51	\$30.13	\$34.75	\$39.37	\$44.00	\$12.73	\$16.98	\$20.35	\$23.80	\$29.75	\$33.20	\$36.65
125 books	\$16.00	\$19.00	\$22.00	\$25.00	\$28.00	n/a	n/a	\$14.41	\$18.45	\$22.49	\$26.52	\$30.56	\$34.59	\$38.63	\$12.43	\$16.67	\$20.04	\$23.50	\$29.45	\$32.90	\$36.35
150 books	\$15.50	\$18.50	\$21.50	\$24.50	\$27.50	n/a	n/a	\$13.36	\$17.05	\$20.74	\$24.43	\$28.12	\$31.81	\$35.50	\$12.16	\$16.40	\$19.77	\$23.22	\$29.17	\$32.62	\$36.07
175 books	\$15.00	\$18.00	\$21.00	\$24.00	\$27.00	n/a	n/a	\$11.95	\$15.20	\$18.46	\$21.72	\$24.98	\$28.23	\$31.49	\$11.84	\$16.08	\$19.46	\$22.91	\$28.86	\$32.31	\$35.76
200 bookds	\$14.50	\$17.50	\$20.50	\$23.50	\$26.50	n/a	n/a	\$11.40	\$14.47	\$17.55	\$20.62	\$23.69	\$26.76	\$29.84	\$11.66	\$15.91	\$19.28	\$22.73	\$28.68	\$32.13	\$35.58
250 books	\$13.50	\$16.50	\$19.50	\$22.50	\$25.50	n/a	n/a	\$10.51	\$13.38	\$16.06	\$18.83	\$21.60	\$24.37	\$27.38	\$11.00	\$14.51	\$17.70	\$20.82	\$26.77	\$30.22	\$33.67
275 books	\$13.00	\$16.00	\$19.00	\$22.00	\$25.00	n/a	n/a	\$10.14	\$12.72	\$15.31	\$17.90	\$20.48	\$23.07	\$27.15	\$10.75	\$13.89	\$17.01	\$19.97	\$25.92	\$29.37	\$32.87
300 books	\$12.50	\$15.50	\$18.50	\$21.50	\$24.50	n/a	n/a	\$9.93	\$12.54	\$15.16	\$17.77	\$20.33	\$22.94	\$25.66	\$10.10	\$13.16	\$16.23	\$19.18	\$25.13	\$28.58	\$32.03
ALL COLOR HARD COVER	32 Pages	48 Pages	64 Pages	80 Pages	96 Pages	112 Pages	128 Pages	32 Pages	48 Pages	64 Pages	80 Pages	96 Pages	112 Pages	128 Pages	32 Pages	48 Pages	64 Pages	80 Pages	96 Pages	112 Pages	128 Pages
100 books	\$25.00	\$28.00	\$31.00	\$34.00	\$37.00	\$55.00	\$61.00	\$20.76	\$25.39	\$30.01	\$34.63	\$39.25	\$43.87	\$48.50	\$20.39	\$24.63	\$28.00	\$31.46	\$34.91	\$38.36	\$41.82
125 books	\$24.00	\$27.00	\$30.00	\$33.00	\$36.00	\$52.00	\$58.00	\$18.91	\$22.95	\$26.99	\$31.02	\$35.06	\$39.09	\$43.13	\$19.41	\$23.66	\$27.02	\$30.47	\$33.92	\$37.37	\$40.83
150 books	\$23.00	\$26.00	\$29.00	\$32.00	\$35.00	\$49.00	\$55.00	\$17.86	\$21.55	\$25.24	\$28.93	\$32.62	\$36.31	\$40.00	\$18.68	\$22.92	\$26.29	\$29.75	\$33.20	\$36.65	\$40.11
175 books	\$22.00	\$25.00	\$28.00	\$31.00	\$34.00	\$46.00	\$52.00	\$16.45	\$19.70	\$22.96	\$26.22	\$29.48	\$32.73	\$35.00	\$18.04	\$22.29	\$25.66	\$29.11	\$32.56	\$36.01	\$39.47
200 bookds	\$21.00	\$24.00	\$27.00	\$30.00	\$33.00	\$43.00	\$49.00	\$15.90	\$18.97	\$22.05	\$25.12	\$28.19	\$31.26	\$34.34	\$17.62	\$21.86	\$25.23	\$28.68	\$32.14	\$35.59	\$39.04
250 books	\$19.00	\$22.00	\$25.00	\$28.00	\$31.00	\$37.00	\$43.00	\$15.01	\$17.88	\$20.56	\$23.33	\$26.10	\$28.87	\$31.88	\$16.53	\$20.04	\$23.22	\$26.34	\$29.47	\$32.92	\$36.37
275 books	\$18.00	\$21.00	\$24.00	\$27.00	\$30.00	\$34.00	\$40.00	\$14.64	\$17.22	\$19.81	\$22.40	\$24.98	\$27.57	\$31.65	\$16.14	\$19.30	\$22.41	\$25.38	\$28.35	\$31.81	\$35.26
300 books	\$17.00	\$20.00	\$23.00	\$26.00	\$29.00	\$31.00	\$37.00	\$14.43	\$17.04	\$19.66	\$22.27	\$24.83	\$27.44	\$30.16	\$15.23	\$18.28	\$21.36	\$24.31	\$27.27	\$30.72	\$34.17

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NO OPTION TO EXTEND

	Balfour Portland, Texas	Shutterfly Lifetouch, LLC San Antonio, Texas	Strawbridge Studios, Inc. Durham, North Carolina
	ADDITIONAL COST:	ADDITIONAL COST:	ADDITIONAL COST:
Soft Cover: Pre-designed full color litho	included as specified	no charge	no charge
Paper: 70# high gloss enamel coated	included as specified	no charge	80# no charge
End sheets: Snow white (no design)	included as specified	no charge	no charge
Binding: Smythe sewn	included as specified in hard cover	\$0.50	no charge
Proofs: Cover and pages	included as specified	no charge	no charge
Page preparation: Conventional (hand drawn)	included as specified	no charge	not available
camera ready	included as specified	no charge	no charge
pre- designed	included as specified	no charge	no charge
Paste up: company	included as specified	no charge	not available
Correction Prices: Must be negotiated, established & approved by principal in writing			
Final Deadline: March 14, 2022 & March 13, 2023	included as specified	no charge	no charge
Penalty charges, if any: Explain	none	no charge	none
First deadline:	<50 March 14, 2022 & March 12, 2023 <50 January 24, 2022 & January 23, 2022	Depends per school	All one final deadline
Color deadline(s):	Not applicable on all color book	Depends per school	
	ADDITIONAL COST OF ITEMS:	ADDITIONAL COST OF ITEMS:	ADDITIONAL COST OF ITEMS:
Upgrade from soft cover to hard cover B/W book	n/a	\$4.50	\$5.00
Cost to convert multiple to full color in B/W book	n/a	n/a	n/a
Cost to add 4 B/W pages to B/W book	n/a	n/a	\$1.00
Cost of additional 4 color pages in color book	As specified \$4.00; varies with other copy counts	\$1.00	\$1.00

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	Balfour Portland, Texas	Shutterfly Lifetouch, LLC San Antonio, Texas	Strawbridge Studios, Inc. Durham, North Carolina
Cost of additional 8 color pages in color book	As specified \$4.00; varies with other copy counts	\$1.50	\$2.00

	OTHER SPECIFICATIONS FOR YEARBOOK - ALL SCHOOLS ADDITIONAL OPTIONS PER BOOK	OTHER SPECIFICATIONS FOR YEARBOOK - ALL SCHOOLS ADDITIONAL OPTIONS PER BOOK	OTHER SPECIFICATIONS FOR YEARBOOK - ALL SCHOOLS ADDITIONAL OPTIONS PER BOOK
	Cover Options:	Cover Options:	Cover Options:
Smooth Silk Screen w/ 1 ink	\$0.83 each	\$2.00	no charge
Foil application	\$0.83 each	\$2.00	no charge
Lamination - litho	\$0.00	no charge	no charge
Downgrade hard cover to soft cover (pre-design full color litho)	varies on copy/page count	\$4.50	-\$5.00
Downgrade hard cover to soft cover (school - design litho w/ 1 ink)	varies on copy/page count	\$4.50	-\$5.00
Deadline penalty fee for cover design:	\$0.00	no charge	none
	Endsheets Options:	Endsheets Options:	Endsheets Options:
One applied solid color, school choice:			
Same front/back	\$0.44 each	\$2.00	\$0.45
Different front/back	\$0.88 each	\$3.00	\$0.90
Company designed 4 color:			
Same front/back	\$0.77 each	n/a	\$1.25
Different front/back	\$1.54	n/a	\$2.50
Die cut charge	variable	\$3.00	\$2.50
Deadline penalty fee for end sheet design:	\$0.00	no charge	none
	Paper Options:	Paper Options:	Paper Options:
80 # - gloss enamel	\$0.00	no charge	included

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NO OPTION TO EXTEND

	Balfour Portland, Texas	Shutterfly Lifetouch, LLC San Antonio, Texas	Strawbridge Studios, Inc. Durham, North Carolina
\$0 # - matte	\$0.00	no charge	included

WESLACO INDEPENDENT SCHOOL DISTRICT

Yearbooks 2021-2022 2022- 2023

Proposal # 22-10-04

CONTRACT TERM: OCTOBER 20, 2021 THROUGH SEPTEMBER 2023

NO OPTION TO EXTEND

	Balfour Portland, Texas	Shutterfly Lifetouch, LLC San Antonio, Texas	Strawbridge Studios, Inc. Durham, North Carolina
	Color option:	Color option:	Color option:
8 - page in 4-color (flat)	variable	no charge	\$2.00
8 page in standard spot color	n/a	no charge	\$2.00
16 pages in 4-color	variable	no charge	\$4.00
16 pages in black & color	n/a	no charge	\$4.00
Use of spot on 8 pages, 4-color	n/a	no charge	no charge
2 page 4-color tip-in:	n/a	no charge	\$1.00
4 page 4-color tip-in:	variable	no charge	\$1.00
8 page 4-color tip-in:	variable	no charge	\$2.00
Deadline penalty fee for color tip-ins:	\$0.00	no charge	none
Gatefold tip-in:	variable	n/a	n/a
Deadline penalty fee for gatefold tip-ins:	\$0.00	n/a	none
Page number options:			
Add/delete 4 pages	variable	\$1.00	\$1.00
Add 8 pages autograph supplement in black & white	n/a	n/a	\$1.00
Add 8 pages autograph supplement in color	\$0.71 each	\$2.00	\$1.00
Add 16 pages current event supplement in full color, sewn in all	\$2.60 each	\$3.00	n/a

	<p align="center">Balfour Portland, Texas</p>	<p align="center">Shutterfly Lifetouch, LLC San Antonio, Texas</p>	<p align="center">Strawbridge Studios, Inc. Durham, North Carolina</p>
<p>COMMENTS:</p>	<p align="center">PAGE 8</p> <p>If ALL participating WISD schools(HS,MS,ES) choose to use Balfour as their yearbook vendor for years specified, a 5% discount will be applied to final invoice for duration of contract. If all participating high schools or middle schools or elementary schools choose to use Balfour as their yearbook vendor, a 2% discount will be applied to final invoice for duration of contract.</p> <p align="center">PAGE 11</p> <p>*Pre-designed layouts on hard-copy paper & on CD-ROM diskette. (within publishing program or download</p> <p align="center">PAGE 12</p> <p>1. COVER: Lithocote 4 color or leather-type purple grain (Smooth Cover) school designed cover. (Size not specified, but 8 1/2" x 11" pricing is given.</p> <p>6. PROOFS: Complete page proofs showing all copy, photos, and artwork in place. School will be responsible for any proof corrections on disk. (Corrections made within software)</p> <p>7. ARTWORK: Must supply clip art book, graphic sampler books and company literature/stock photography digital on CD. (all graphics and art are in software or download for Indesign books)</p> <p>11. LAYOUTS: Preference for company pre-designed layout pages along with grid sheets, copy sheets and photo crop tools. No cut and paste layouts except for collages. School needs a wide choice of layouts. Original layouts may replace pre-designed pages with no limit on number. Templates should be provided for PageMaker as well.</p> <p align="center">(InDesign)</p> <p align="center">PAGE 17</p> <p>1. SIZE: 7 3/4" x 10 1/2" Hard cover (Specified for 8 1/2" x 11" not applicable until 168 pages</p> <p align="center">PAGE 22</p> <p>*EndSheets Options: One applied solid color, school choice: Stock Rainbow endsheets no printing</p>	<p align="center">PAGE 8</p> <p>Lifetouch will provide Weslaco ISD with color yearbooks. We do not print black and white books.</p>	<p align="center">PAGE 17</p> <p>1. Size: 7 3/4" x 10 1/2" hard cover (8.5 x 11)</p> <p>2. Paper: 70 # High Gloss Enamel Coated (80#)</p> <p>8. Paste- Up: Company (All pages should be submitted digitally)</p> <p align="center">PAGE 18</p> <p align="center">HARD COVER (color) books - (priced at higher quantity)</p> <p align="center">PAGE 20</p> <p>ALL COLOR SOFT COVER - 96 PAGES, 112 PAGES AND 128 PAGES (These prices include perfect binding)</p>